Volume 2, Issue 2

#### Mark Your Calendar

5/4-5/8 — Exam week

5/9 — Commencement

5/18 — First day of summer classes

5/25 — No class - Memorial Day

**7/3** — No class - Fourth of July observed

8/24 — First day of fall classes

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# **SRM** Digest

James Madison University Sport & Recreation Management Program Department of Kinesiology/Godwin Hall, Harrisonburg, VA 22807

### An Alumna with an Exciting Career in SRM



Arin Vaughan stroots Coordinator rts Endeavors, Inc. UCOSCORT in a uthentic grassroots soccer, lacrosse, and rugby company, building strong relationships in a vibrant, creative, and ethical environment.

JMU alum **Arin Vaughan (06)** has been putting her SRM degree to good use. After interning with fellow alum Bill Papierniak at the Daytona Cubs, Arin landed a job as the Grassroots Marketing Manager for Sports Endeavors' Eurosport/

SOCCER.COM and Great At-4 lantic Lacrosse. Arin presides 4-5 over a department of 4 full-time 5 employees and 16 interns (8 of 6 them international students), and, as the public face of the 7 company, they travel to youth, 7 high school, college, and profes-7-8 sional soccer and lacrosse

matches all over the country.

Sports Endeavors is a direct mail retailer consisting of Eurosport, Great Atlantic, and World Rugby Shop, and online presences SOC-CER.COM and LA-

CROSSE.COM. Sports Endeavors partners with Manchester United, FC Barcelona, several MLS teams, and many youth clubs across the country. They are also affiliated with major soccer and lacrosse vendors in America, such as Adidas, Nike, Puma, Warrior, and Brine. Sport Endeavors is committed to being the world's lead-

Arin's favorite part of her job is getting to "interact with the youth of America and hear their wants, needs, and visions for the games of soccer, lacrosse, and rugby." For students looking to break into the field, Arin's advice is to "network, network, network...Meet as many people as you can and do as many internships as will hire you. You can never gain enough experience and knowledge is power." After being with Sports Endeavors for a year and a half, Arin concludes "It's exciting to see the game grow and know that we're a small part of it."

### **New Courses for SRM Major**

SRM has had a few curriculum changes this semester; here are the new classes and changes to existing classes:

**KIN 241** - "Intro to Sport & Recreation Mgmt" - NEW COURSE. This will be a required, FIRST course for SRM students and prerequisite for future SRM courses - this change applies to current freshmen (class of 2012) and students declaring Sport & Recreation Management from this point forward. This course **replaces KIN 201** for SRM students. Upperclassmen may choose KIN 241 as an elective, if desired. **KIN 334** - "Ethical & Legal Issues" - COURSE NUMBER CHANGE. The new course number will be **KIN 434** and will be a senior-level course. If you have not yet taken KIN 334, you will take KIN 434 in your final year.

**KIN 432** - "Intro to Marketing in Sports" - COURSE NUM-BER CHANGE. The new course number will be **KIN 332** and will be a junior-level course. MKTG 380 will still be listed as a pre-requisite, so it is important to register for MKTG 380 as soon as you are able.

### Contact Us:

Want to get in touch with JMU's Sport & Recreation Management faculty? Here is their contact info:

### Dr. Ben Carr

540-568-3954 carrbh@jmu.edu Coordinator, Sport and Recreation Management Club

Dr. Larry Ham 540-568-2949 hamll@jmu.edu Coordinator, Graduate Program

### Dr. David Shonk

540-568-6585 shonkdj@jmu.edu Coordinator, Undergraduate Program

Dr. Julie Wallace Carr 540-568-7341 wallacje@jmu.edu Coordinator, Campus Recreation Leadership Track

Dr. Robert Zullo 540-568-7140 zullorh@jmu.edu Coordinator, Internship Program

### Mailing address:

Department of Kinesiology James Madison University MSC 2302 Harrisonburg, VA 22807



# Internship Highlight: Andrew Wingert

#### What are your job duties?

My internship is in the Season Ticket Service Department for the Tampa Bay Rays. Therefore, I only deal with current season ticket holders. My day-to-day duties consist of calling ticket holders and making sure all of their needs are taken care of. Basically, my main job is to make the season ticket holder happy. During games my duties are different. Some days I work the Season Ticket Holder window at the box office. Other days I'm in the Home Plate Club (the premier seating area), greeting clients and taking care of their requests.

#### What do you like most/least about the job?

I really enjoy the overall atmosphere of the workplace...just the fact that I pull up to a major league stadium every day. I like that every day presents a new challenge, and the challenges allow you to gain insight into what every department does. Sometimes, I can get stuck making phone call after phone call to irate ticket holders who are looking for someone to complain to. Sometimes I get to work at 7 a.m. and am there until 10p.m. doing the same thing the entire day. The internship is a great experience and just like every job there are some good days and some bad days, but more good than bad.

#### What is the most important lesson you have learned to date?

Volunteer for everything. By volunteering you are showing your supervisors and co-workers you are committed to helping the organization. At the end of the internship the supervisors examine what every intern did over the course of their internship, and if there is one that stands out, they have a better chance of being asked to stay on. Also, a lot of the volunteer opportunities are great experiences.

#### What was the process for securing the internship/practicum?

If anyone wants to work in Major League Baseball I strongly recommend purchasing the Baseball America Directory. The book has all the contacts for every department of every Major and Minor League Baseball team. When you apply for a job, having your cover letter personally addressed and sending your resume to a direct e-mail address gives you a better chance of getting hired. If you send your resume to a general e-mail address the resume will end up in the trash. When I started applying for jobs I used the Directory to send my resume to directors in the sales department of every major league team. Within 48 hours I had heard back from 10 different teams. That same week I had phone interviews with the Cleveland Indians, Tampa Bay Rays, New York Mets, and Florida Marlins. The next day I had follow-up interviews with the Rays and Indians. The following day the Indians requested a face-to-face and the Rays offered me the job.

#### What recommendations would you give for students interested in this segment of the industry?

Don't be afraid to take big risks. I attended the Baseball Winter Meetings this past December and received several job offers for Minor League Baseball teams. After debating whether or not to take one of the jobs, I decided to wait and go after my dream job: working in Major League Baseball. In the end I had to make the choice to wait longer and try and get a job closer to home or to take the Rays job and be the furthest away I've ever been from my friends and family. In the end, I'm really glad I took the risk. The internship is great, the weather is fantastic, and the team is doing well.

#### What can you tell us about the Baseball Winter Meetings Experience?

If anyone is considering a career in Minor League Baseball the Baseball Winter Meetings career fair is a must. This past career fair there were close to 750 positions available. All the available jobs are posted in this very cramped room that gets flooded with job seekers. If you see a job you are interested in you have to take all the information down as well as the job number and place that along with your resume in a drop box. The next day, the organization will post a list of the people who have made it past round one. In order to get past round two you have to blow their mind with a 10-15 min. interview. After the interview you wait. Usually, a couple hours after the interviews are over the organizations make their decisions and inform the applicants. An applicant has the possibility of leaving the winter meetings with many job offers or none.

# Congratulations to award winners

The following SRM students were honored with awards this Spring:

Thomas W. Bilello Scholarship Taylor Schwalbach

Marilyn Crawford Scholarship Rachel Finley

#### **Outstanding Major in SRM**

Robert Ennis

#### Kinesiology Scholar in SRM

Taylor Schwalbach

#### **Odyssey Society Inductees**

Anna Applegate Jeffrey Dixon Robert Ennis Christopher Regan Megan Ridgway Derek Wimer

### Important Graduate School Dates

August 24 - Classes start - All graduate students should have met with your advisor prior to this date. The advisors are: Dr. Julie Wallace Carr for Campus Recreation Leadership students and Dr. Larry Ham for all Sport & Recreation Leadership students

Friday, October 2 - Applications for December graduation are due

### **Congratulations Graduates**

Congratulations to the following expected Sport and Recreation graduates:

#### **Undergraduates**

Leslie Anderson Anna Applegate **Terrence** Apted James Armold Charles Augustine Andrew Bahen Sarah Baran Jessica Barnes Eric Bertovich Brian Berzellini Nicole Blankenhorn CarrieMae Blasioli Shauna Bolger Matthew Boswell Fielding Brewbaker Michael Butia Elizabeth Cannon Tyler Carroll Tarin Carter **Terrance** Carter **Clint Chamberlain** Joshua Chance Joel Chavez **Timothy Clark** David Clarke Ashley Cohen Ryan Colas Robert Cole **Christopher Collins** Bryan Couch Thomas Cramer Kevin Cretella Michael Crew Jaime Dardine Calvin Davis Evelyn de Chauny Ryan Dean Phillip Decker Michael Dempsey Anthony Dicken Jeffrey Dixon Brandon Duval **Robert Ennis** Samantha Fitzgerald Jacqueline Forgach Allison Forrest Mason Fox Carlye Gallagher Kimberly Germain Matthew Goff Simon Goldberg Megan Gray Jason Green

Alex Guinta Tanya Gunderson Jonathan Harrell Marcus Haywood Kyle Heymann Kevin Howell Kevin Howell Wade Huchowski Christopher Hummer Kevin Jackson Juwann James John Johnson Matthew Jones Kevin Kaczmarski Nicholas Kale Courtney Kastetter Trae Kenney Melissa King Benjamin Knight Zachary Knight Jeffrey Kuhland Ivan Lagares **Rodney Landers** Stephen LaPorta Marcus Lappat Alex Leap Scott Leventhal Esteban Maldonado Pepper Martin Caitlin McCarty James McManus Jason Mitchell **Jennifer** Morris Nicholas Napiecek Matthew O'Connor Andrew Offman Adam Ondira Katie O'Sullivan **Travis Painter** Athan Papas Porscha Penn Danielle Pompa Christopher Regan Michael Richardson Megan Ridgway **Brett Ritchey** Jordan Rogers Samantha Sassa **Taylor Schwalbach** Matthew Shawver Kathleen Sheehan Andrew Smith **Richard Souder** 

**Emily Sousa** Cory Spector Justin Sperry Nicole Spiker **Benjamin St Ours** Shaun Stever Kisha Stokes William Sweeney Mary Thayer David Tran Robert Turner David Valenza-Frost lason Vitale Romel Voellm Andrew Walsh Kevin Welsh Drew Wende Matthew Wetherbee Benjamin Wilda Danielle Willox Derek Wimer Andrew Wingert Matthew Wojay Timothy Young Joseph Zarobila Nicholas Zimmerman

#### **Masters**

Taylor Adkins Marcus Bartley Marvin Brown Tom Deary Fred Fisher Jillian Franklin Jason Lang Sean Martin Sarah McCollum Lauren MacGillivray Michael Whitenack



# Paula's Corner

**If you plan to graduate** in December 2009, you are required to submit an Application for Graduation by June 1st, 2009. Please follow these steps:



Office: Godwin 220-A Phone: 568-2948 Email: mcmahapm@jmu.edu

- (1) Get the Application from the Registrar's Office, Warren Hall, 5th floor.
- (2) Complete it (we are a B.S. degree) and attach an unofficial transcript from ecampus.

(3) Get any necessary "minor" signatures - Sport & Rec Mgmt students, please go to Showker 205 for this. Coaching Minor students, please get Dr. Kellers to sign this before bringing it to me. Turn everything in to ME (Godwin 220).

I plan to be in my office through Thursday, May 7th; however, I will be in and out the rest of May. You can leave this Application with Joyce in Godwin 213 and she will make sure that I get it, if you turn it in after May 7th. Please try to take care of this as soon as possible. For those of you who have already turned yours in - THANK YOU!!

If you are planning to take a Summer 2009 course at another college/university, please follow these steps to get your summer course approved BEFORE THE END OF THE SPRING SEMESTER:

(1) Get a "Permission to Transfer Credit" form from Registration Services, Warren Hall 3rd floor
(2) Complete the form and attach course descriptions (if taken outside of the VCCS).

(3) Get the approval and signature from the respective departments (ex: if you're taking a MATH course, you'll need to get the Math Department's signature, etc.).

(4) If the course you are planning to take is also for Gen Ed credit, then you'll need to get a signature from the Gen Ed Office, located in Maury Hall, Room 110.

(5) Return the completed form to Registration Services, Warren Hall 3rd floor.

\*\*This is very important to do PRIOR to leaving JMU....since you obviously do not want to take a summer course and then find out (after you've completed it) that it does NOT transfer.

**Please remember** that the College of Business will now only accept one transfer course for the General Business minor. This applies to all students who have already matriculated into the program.

If you are unsatisfied with your Fall schedule, keep checking ecampus throughout the summer. Registration is open to undergrads now through June 7; and July 27 through August 1. Those of you who need upper-level business courses should keep a close eye on those classes.

### **Faculty News & Notes**

In April, **Dr. Julie Wallace Carr** presented "Motivating Student Employees" at the National Intramural Recreation Association (NIRSA) Conference in Charlotte, NC. At the NIRSA Conference, **Dr. Benjamin Carr** along with Dr. Ham and Dr. Julie Wallace Carr presented "Sportsmanship in Campus Recreation." Dr. Carr is also working on a manuscript with Lauren McGillivray to be submitted to the Recreational Sports Journal on Sportsmanship Rating Systems in Campus Recreation. In addition, Dr. Wallace Carr participated in the creation of "Campus Recreation, Academic Success and Health Behaviors," a poster presentation for the NIRSA conference.

Dr. Wallace Carr and Dr. Kent Todd recently had an article

published in the Recreational Sports Journal, entitled "Comparison of health and academic indices between university recreation facility users and non users."

**Dr. Larry Ham** gave two presentations at the 3rd Annual Diversity Conference here at JMU on the topic of Transcending Race: Issues in Cultural Diversity. He also attended panel discussions addressing many different topics.

Dr. Ham is currently working on an article to be submitted to the Journal on Diversity in Higher Education in June, and is preparing a survey to be submitted as a climate study on diversity for all faculty at JMU. Analysis should be completed over the summer, with results available in the Fall semester. When Jen Morris submitted her application online to Washington Sports and Entertainment, she did not expect to land an internship with an NBA team...but she now works in Game Operations for the Washington Wizards. As a result of her internship, Jen says that she has learned to be more confident in herself. Game Operations deals with everything surrounding an actual basketball game. Jen enjoys the variety of being involved with tasks such as planning halftime entertainment, promotions and contests, delivering boxes of giveaways to entrances, and maintaining concourse tables. Days vary greatly in both hours worked and jobs assigned, and the team she works with is very energetic. Jen recommends that students interested in Game Operations "be ready to deal with an assortment of different tasks... make sure you are organized, possess time management skills, take initiative, and maintain enthusiasm for what you're doing. You need to always realize you're a small part of a greater whole and everything, no matter how small, is important to the end-all of the organization." Comfortable shoes are also a must as Jen's least favorite part of her job is "carrying lots of boxes all over the arena in heels and professional attire."

# Internship Spotlight: Evelyn de Chauny

**Evelyn deChauny's** hard work during her practicum with Ver-Standig Broadcasting didn't just get her practicum credit – it also landed her a job. A Sales Associate, Evelyn says that she was offered a full-time position in part because she had "already been performing many of the responsibilities of the sales assistants." As part of her duties, she conducts market research on both local and national prospective clients, writes presentations for Sales Account Managers, and acts as support for the sales department. Evelyn says that time management is the most important skill she has developed in her work, since "there aren't enough hours in the day to perform every single task." Coming to this job with little idea of how radio works, Evelyn has enjoyed working with professionals to learn about this industry. For students interested in learning more about working in radio, Evelyn suggests that "getting an internship... is a great way to find out if it is something that you are truly interested in for the long run. [Build] contacts and just take the time to sit down and talk with them about what they do."

# Faculty News and Notes (continued)

**Dr. David Shonk** along with Dr. Julie Wallace Carr and Dr. Peter DeMichele recently completed data collection for a study entitled: 'Service quality and satisfaction within campus recreation: The moderating role of identification''.

In March, Dr. Shonk finalized data collection for his studies entitled "Determinants of Event Site Selection: A study of event rights holders" (a co-branded study with the National Association of Sports Commissions) and "Screening and Hiring Criteria for Entry-Level Prospective Employees in College Athletic Administration" (in collaboration with colleagues from West Virginia University and University of Georgia).

Dr. Shonk is also writing book chapters for publication in the Handbook of Sport Management and the International Sport Management text in collaboration with colleagues from West Virginia ,University of Georgia, and York College. Topics covered will include "The Psychological Contract in Human Resources" and "Service quality in International Sport."

Dr. Shonk attended the SINC and SEME Conferences in March

and will be presenting at the NASSM Conference in May.

**Dr. Robert Zullo** was accepted to present at the College Sports Research Institute regarding "Football Scheduling as a Publicity and Revenue Stream," and was also invited to NACDA (National Association of Collegiate Directors of Athletics) to present on the utilization of surveys to measure fan satisfaction. He will also help to facilitate a student case study competition for the 2010 Conference.

Dr. Zullo earned several grants to enable students to participate in conferences: a \$11,589 grant for the Travel, Events and Management in Sports Conference in Pittsburgh, PA, and a \$787 grant for the National Collegiate Athletic Association Convention in Washington DC. In addition, Dr. Zullo earned a \$500 grant from the V Foundation for Cancer Research to create event management guides for the foundation in 3-on-3 basketball, bocce, bike race and tennis.

Dr. Zullo also received an invitation to participate in a JMU service learning workshop in May 2009.

### **Practicums**

Nicole Averso - IMU Athletic Business Sarah Baran – Shenandoah Speedway Eric Barden – Downtown Athletics Dana Basch – JMU UREC CarrieMae Blasioli – Massanutten Resort Lauren Blazek – IMU Athletic Game Operations Shauna Bolger – JMU Athletic Game Operations Matt Boswell - Bridgewater Athletics Kelly Burch – Harrisonburg Parks & Rec Michael Butia – IMU Athletic Media Relations Josh Chance – MLC Advertising Ashley Cohen – YMCA Thomas Cramer – JMU Athletic Multi-Media Garrett Davidson - JMU Athletic Administration Cavin Davis - WINA Radio Charlottesville Evelyn de Chauny – Verstandig Broadcasting Bryan D'Ottavi – JMU Athletic Game Operations Paige Gray – Big Brother/Big Sister Jason Green – Eastern Mennonite Athletics Tanya Gunderson – JMU UREC Whitney Harper – JMU Athletic Ticket Office Lindsay Hickman – MU Athletic Game Operations Wade Huckowski – Grand Caverns Chris Hummer - MU Athletic Facilities Kevin Jackson – Turner Ashby High School Cory Jeffries – JMU Athletic Game Operations Matt Jones - JMU Athletic Game Operations Ivan Lagares – Gold's Gym Zachary Lane – JMU Athletic Ticket Office Andy Manfredi – Verstandig Broadcasting Brandon Monroe – JMU Athletic Multi-Media Nick Napiecek – Virginia Military Institute Athletics Stanley Ng - IMU Athletic Ticket Office

Colin Noel – Spotswood High School Krista Rockhill – JMU UREC Samantha Sassa – JMU Athletic Game Operations Matt Shawver – Harrisonburg High School Erika Snellings – JMU UREC Ben St. Ours – Shenvalee Golf Course Russell Smyth – Charlottesville Marketing Katie Sullivan – JMU Athletic Game Operations Howard Taylor – Rockingham County Parks & Rec

### Internships

Brandon Augustine - Arlington Parks & Rec Brian Berzellini – Wintergreen Resort Terrance Carter – Harrisonburg High School Clint Chamberlin – Daytona Cubs Baseball Joel Chavez – Country Club of the South (Ga.) Ryan Colas – UVA Sports Marketing Ryan Dean – Augusta County Parks & Rec Rob Ennis – JMU UREC Megan Gray – UVA Sports Marketing Courtney Kastetter – Special Olympics Trae Kenney – Gold's Gym Stephen LaPorta - Virginia Tech Athletic Administration Jason Mitchell – Massanutten Resort Jennifer Morris – Washington Wizards Travis Painter – Potomac Nationals Jordan Rogers – ABC Andrew Smith - Blue Ridge Sports & Entertainment David Tran – Oakton High School TJ Turner – Massanutten Resort Romel Voellm - YMCA Ben Wilda – Military Recreation Derek Wilmer - Spotswood High School Andrew Wingert - Tampa Bay Rays Baseball

# Form the Team

JMU Sport and Recreation Management Club



What will your JMU Sport and Recreation Management legacy be? What will students and faculty remember you by once you have graduated and moved on to your dream job? Why not make the memory be that you started the JMU Sport and Recreation Management Majors Club. We are looking for students to lead the development of this club starting next fall. This will be a student developed, student run organization, so we need you and your skills and abilities to make this happen.

Why a majors club? These organizations help to provide students with a social group comprised of individuals with a common interest – a passion and a love for sport and recreational activity. Other

purposes of the club are to assist in the student's career growth and development, enhance networking opportunities and provide educational opportunities outside of the classroom. Be the one who leaves their mark on Madison by leading the charge to develop the JMU SRM Majors Club. If you are interested in assisting with club formation, please contact Dr. Ben Carr (carrbh@jmu.edu).

Below is a listing of Websites posting jobs/internships/assistantships in SRM. For a more detailed listing, visit http://www.jmu.edu/cap

- http://www.jmu.edu/kinesiology/links/careerresources.html
- http://www.aahperd.org/careerlink/main.htm
- http://www.athleticbusiness.com/default.aspx
- http://www.bluefishjobs.com
- http://www.clubcareers.org
- http://www.sportscommissions.org
- http://nacda.cstv.com
- http://www.nacwaa.org

- http://nrpablog.typepad.com/online
- http://www.tazsport.com
- http://www.teamworkonline.com
- http://www.workinsports.com
- http://www.worldleisurejobs.com
- http://www.pbeo.com
- http://www.coolworks.com
- http://malakye.com

### SRM Students On the Road and in the Community



**Above:** SRM students attending the Sport Event Marketing Experience (SEME) Conference in Washington, DC pose for a picture with Nationals Park in the background.



**Above:** SRM students made a road trip to UVA John Paul Jones Arena for a behind-the-scenes tour of TNA Wrestling.

# SRM Students On the Road and in the Community



**Above:** Lars Arenius, Tom Deary, Lauren MacGillivray and Zachary Knight attend and work the TEAMS Conference in Pittsburgh during the fall semester.



**Above:** Campus Recreation Leadership Cohort I at the National Intramural Recreational Sports Association (NIRSA) Conference in Charlotte, NC.



**Above:** Prior to a presentation to the V Foundation, students tour UNC and Duke athletic facilities, including the Dean Smith Dome





James Madison University is an equal opportunity institution and does not discriminate against persons on the basis of race, color, sex, sexual orientation, religion, creed, national origin, age, veteran status, political affiliation, or disability.



**Above:** SRM students volunteer at Opening Day ceremonies for Keezletown Area Baseball.

**Left:** Sarah McCollum (L) and Erin Erford (R) at the NIRSA Conference in Charlotte.